

Iowa State University

**DEPARTMENT OF RESIDENCE
AND ISU DINING
ANNUAL REPORT FY15**

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Iowa State University

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ANNUAL REPORT FY15**

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EXECUTIVE SUMMARY

Department of Residence (DOR)

The DOR has grown occupancy by 60.1% (from 7,909 to 12,733) since 2005 by serving as the premier living environment for student success. Strategic and continuous improvements aimed at enhancing the academic success of our residents at Iowa State University sustain an outstanding student experience.

This growth has resulted in demand for university-owned/managed housing that exceeds permanent capacity (see page eight) by over 1800 beds, despite the addition of 780 newly constructed beds in Frederiksen Court being brought on line between fall 2013 – fall 2014. For fall 2013, permanent capacity was exceeded by 815 spaces. This shortfall increased to 1,282 spaces for fall 2014. As a result, for fall 2015 the need to use common area dens as housing continued for a fourth consecutive year. Two significant changes to Den use were put into place due to student leader input. First, the 103 Den spaces in Helser and Birch/Welch/Roberts were not used due to a lack of additional community space within these buildings for House/floor/Hall gatherings to take place. The remaining 329 Den spaces will be used for the full academic year to allow residents to stay connected with the community where they begin the academic year. Also for fall 2015, 495 additional spaces have been leased in the off-campus community and are being staffed, assigned, and contracted by the DOR as university-managed housing – a practice that began in fall 2013.

DOR's focus continues to be providing added value to the student experience for those who live on-campus. MapWorks, a freshmen focused, web-based, self-assessment program is in its eighth year of use and is implemented the third week of each fall semester. This is the optimal time for this survey, as it is the point at which students are realizing the differences between their expectations coming in and the realities of being a new freshman. During year one of administration, just under 70% of the freshman class participated in the MapWorks Transition Survey. During this past year (2014), the percentage was 82.4%.

A new aspect of MapWorks is the expansion for fall 2015 to include continuing sophomores/2nd year and transfer students as two additional cohorts where ISU will benefit from understanding how well they are experiencing their University experience. The questions asked for these two cohorts have distinct differences. Commitment to degree completion, major satisfaction, and clear career aspirations are additional elements MapWorks assesses for sophomore and transfer students.

The MapWorks results provide students and staff with a comprehensive snapshot of how each individual student is experiencing Iowa State University shortly after starting classes. Currently, the DOR funds almost 100% of this \$125,000 initiative and partners with staff in the Dean of Students Office, Athletics, and faculty and staff in the Colleges of Human Sciences, Liberal Arts & Sciences, Engineering, Business, Agriculture & Life Sciences, and Design in sharing/using the student data derived from the MapWorks assessment. Students who have participated in MapWorks since 2008 have had substantially higher 1-year retention rates (88.0%) than students who have not (79.2%). These percentages include accounting for differences in entering characteristics such as high school rank, high school grade point average, and ACT composite score. MapWorks respondents also have higher first semester grade point averages (GPAs): 2.84 vs. 2.46.

The DOR assessment and research staff continuously conducts independent analyses that note additional positive outcomes from living on-campus. In fall 2014, students living on-campus recorded higher GPAs than their off-campus peers. On-campus freshmen achieved a grade point average of 2.81 as compared to 2.45 for their off-campus counterparts; sophomores achieved a 2.92 vs. 2.78; juniors a 3.01 vs. 2.87, and seniors a 3.20 vs. 3.11. It is especially telling for first-year, first-time freshmen, as students in their first semester at ISU who achieved a 2.00 or better have a 6-year graduation rate of 75% vs. 41.4% rates for freshmen who did not achieve a 2.00 GPA their first semester. Moreover, the 6-year graduation rate was higher for students living on-campus their first year (71.28%) than students living off-campus their first year (63.4%) accounting for differences in entering characteristics such as high school rank, high school grade point average, and ACT composite score.

Disaggregating National Survey for Student Engagement (NSSE) and National College Health Assessment data also provides good information regarding on-campus life. On-campus students were more likely to have:

- already participated in a learning community;
- worked on a research project with a faculty member outside of course or program requirements;
- planned to do a culminating senior experience (capstone course, senior project, or thesis);
- had serious conversations with students who are very different in terms of religious beliefs, political opinions, or personal values;
- engaged in lower rates of high risk drinking in residence halls (31%) and on-campus apartment (38%) as opposed to the ISU average rates of 42% and off-campus apartment rate of 51%.
- attended an art exhibit, play, dance, music, theater, or other performance;
- felt the institution does a good job of providing the support to help them succeed academically;
- felt the institution emphasizes encouraging contact among students from different backgrounds;
- felt the institution encouraged attendance at campus events and activities;
- felt the institution provided the support they needed to thrive socially; and
- evaluated their educational experience more positively.

While the demand for on-campus housing has been robust, the Ames' community rental housing landscape is changing significantly. Up to six national, private student housing developers are either completing projects, securing approvals, or exploring the ability to provide off-

campus housing specifically designated to serve Iowa State University students. As of last year at this time the potential existed for an additional 1,800 beds to be available by fall 2015. Only 400 were realized but plans have been approved for another 936 beds that could be ready for fall 2016. Forecasting occupancy continues to be challenging as students evaluate choices and relative value.

Iowa State University (ISU) Dining

As University growth continues, meal plan participation has increased and ISU Dining has adapted to serve students and the ISU community in a variety of ways. Each day, more than 43,000 transactions occur throughout the 21 campus locations and the four dining centers serve an average of 8,750 meals.

Access/Utilization

ISU Dining has made several programmatic changes to address increased demand:

- Service times at multiple locations have been extended to accommodate students' class schedules
- An outdoor grill is utilized during lunch at the beginning of the academic year
- A sack-meal location has been added and is available as a quick-service option for students on the go
- There are communications in places with students about wait times and off-peak dining times
- Two residential dining facilities offer continuous service throughout the day and into the evening
- Weekend service has been extended at two large residential dining facilities.
- The Friley Windows Food Court is in process and projected to open in 2017. The food court will have three to four venues and a 300 seat capacity that will serve campus throughout the day, which will be especially helpful during lunch.

Additionally, ISU Purchasing has contracted with food trucks, strategically placed around campus, which also assists with demand issues.

The Residential unit of ISU Dining's continues to focus on improving meal plan value and perception in the dining centers. Student feedback has led to revising services and extending hours to provide more flexibility. One especially successful change has been the addition of an evening hours, retail-style, option to a residential dining center. The service-style change at night gives students the option to get their meal to go or hang out with friends. Because residential dining locations also serve as a place for students to build community, through special events, service changes, and customer feedback, ISU Dining is continuing to ensure students feel at home and satisfied with their dining experience.

The Retail unit of ISU Dining (cafes, convenience stores, food court and restaurants) gives students more ways to utilize their meal plans. Through snack options, meals on the go, and places to study or relax, the 17 retail locations remain popular among students and the ISU community as a whole. ISU Dining retail operations have seen a 10.4% growth from the prior year and are experiencing sales of over \$19 million.

The Culinary unit of ISU Dining comprises an Executive Chef and a team of Chef de Cuisines. The chefs have implemented quality standard requirements, developed new recipes and menus, conducted staff and continuous improvement training, and have revamped the on-campus bakery menu – resulting in improved menu quality and variety in all areas. In large part due to the changes implemented by the chef team, increased menu flexibility - through theme meals and pace changers – is now available. The chefs have also adjusted menus this academic year due to product shortages resulting from the recent avian influenza issues.

The chef team frequently collaborates with ISU Dining's dietitian to create healthier options in addition to pre-plating in various areas to help educate students about proper portions. The chefs have also partnered with several university departments including Culinary Science. The summer 2015 Special Olympics Gourmet Gala, an event which features all ISU Dining chefs, raised \$21,777.

The Catering unit of ISU Dining oversaw 4,647 catered events in FY15. ISU Dining Catering implemented the first annual ISU Catering Bridal Date Night, launched four NetCatering marketing campaigns, and revived the International Food Fair with the International Student Council. ISU Catering also implemented an online ordering system for Inter-Residence Hall Association (IRHA) staff and Community Advisers to access ISU Catering's delivery service to the hall desks or hall events with a menu driven by student requests. With the loss of catering for the Football Stadium suites, ISU Catering is collaborating with Cyclone Sports Properties to promote services to football Tent Row tailgaters.

Customer Satisfaction

During 2014-15, ISU Dining continued to review and update base business operations in response to student feedback. Dialogue with student leaders and the results of a benchmarking survey on customer satisfaction with the National Association of College and University Food Services (NACUFS) showed ISU Dining to be performing with high satisfaction in the following areas: helpful and friendly staff, hours of operations, speeds of service, and the overall service meeting the clients' needs. However, students continue to request more services, longer serving hours, and more flexibility to the meal plan. ISU Dining strives to provide a balanced approach that meets student needs in a fiscally responsible manner.

Wellness

Because wellness continues to be an important issue for students, ISU Dining has revised menus to offer more vegetarian, vegan, and gluten-free options in all dining centers. Students can identify these items and plan their meals using the online NetNutrition program as well as nutrition information cards available at the point of service.

A new venue was introduced in January 2015 that focuses on menu items with minimal processing and high use of vegetables, whole grains, and lean proteins. Serving this entire meal on one plate, in the proper portion size, educates students while also speeding up line service during peak times.

The ISU Dining dietitian continues to collaborate with the University Dietetic Internship Program, Thielen Student Health, Recreation Services, and the Honors program to improving wellness programs in their areas. The dietitian is also:

- Integrating calories on menus, due to the FDA labeling requirements
- Working with other Student Affairs units on the division's initiative for student wellness
- Educating students with healthy cooking demonstrations, health fairs, educational programs
- Providing one-on-one nutritional counseling for students needed special dietary accommodations

Internal Efficiencies Gained

Strategic and continuous improvement in facilities and services has been an emphasis for ISU Dining. The last three years have seen a substantial shift in customer behavior with students choosing to obtain meals in retail areas rather than all-you-care-to-eat residential dining operations. Revenue has shifted accordingly and students have gained flexibility and portability options.

In 2015, the three Board of Regents' universities gathered with the prime vendor to explore options to further streamline purchasing. This meeting proved valuable and allowed several changes in products to be made for stronger purchasing leverage with branded companies.

Transition to a cross-dock system occurred during the first year of the prime vendor contract. This system ensured supplier deliveries were pre-packaged for their final on-campus destination and avoided repackaging items for dining facilities. Implementation occurred with no additional price increase from suppliers. Benefits included minimal forecasting and more accurate orders, reduced warehousing costs, minimized handling of product, and freed storage space. The additional space gained by the shift to cross-docking allowed for vending to move into the food warehouse. Combining the two entities allowed for improved oversight of processes and staff, consolidated operations and eliminated redundancies.

Enrollment and Occupancy

Demand for on-campus housing continues to outpace enrollment growth for the sixth year in a row. From fall 2014 to fall 2015, total University enrollment increased by 1,269 students (3.7%). The breakdown is as follows:

- 279 student increase (2.19%) in lower division enrollment, (40 freshmen, 239 sophomores)
- 862 student increase (5.5%) in upper division enrollment
- 128 student increase (2.2%) in graduate and professional student enrollment

On-campus occupancy saw an overall increase of 496 students (4.1%), for a total of 12,733 residents. The breakdown is as follows:

- 168 student increase (2.0%) in lower division occupancy (190 freshmen, -22 sophomores)
- 482 student increase (4.1%) in upper division occupancy
- 14 student increase (4.0%) in graduate and professional student occupancy

Housing Capacity

Despite repeated maximization of available permanent bed spaces and adjustment of assignment processes and deadlines, fall 2015 saw the demand for on-campus housing exceed the availability of permanent space for the fifth consecutive year.

| Year | Permanent Capacity | Occupancy | +/- |
|------|--------------------|-----------|---------|
| 2011 | 9,922 | 9,976 | (54) |
| 2012 | 10,179 | 10,426 | (247) |
| 2013 | 10,455 | 11,270 | (815) |
| 2014 | 10,955 | 12,237 | (1,282) |
| 2015 | 11,018 | 12,901 | (1,883) |

For fall 2015, the DOR made proactive changes to the Recontracting process in an attempt to minimize the numbers of returners in the residence system. Specifically, the Recontracting process came to a firm stop on March 1, 2015 at which point returners were no longer permitted to submit housing contracts for fall 2015. This should have yielded a reduction of 418 returner contracts when compared to those contracts realized March 1 – Count Day in 2014. Unfortunately, the exact opposite took place and the DOR experienced an increase of 460 contracts from returners.

| Housing Contract Report Summary | | | | |
|--|------------------|------------------|----------------|----------------|
| Category | Fall 2014 | Fall 2015 | # (+/-) | % (+/-) |
| Returner | 5,162 | 5,622 | 460 | 8.9% |
| New - FR | 5,784 | 5,873 | 89 | 1.5% |
| Other New ¹ | 1,291 | 1,238 | -53 | -4.1% |
| Variance | 12,237 | 12,733 | 496 | 4.1% |

1. Other New includes Transfers, Families and Readmits

Upon realizing that the return rate to on-campus housing was going to be strong, the DOR requested and received permission in March of 2015 to enter into additional leases in the off-campus market, thus initially adding 395 more bed spaces. At this point, projections still indicated that the DOR would receive enough cancellations to accommodate all currently contract students as well as any additional new admit contracts received.

Unfortunately, the fall 2015 summer assignment process did not follow historically experienced patterns. During a three week period from June 29 – July 18, opening week assignment projections went from a 90 bed deficit to a 5 bed excess and back to a 79 bed deficit. While the July 18 projections showed the DOR as being 79 spaces short for fall, the gender disparity (due to a lack of male cancellations) was alarming; the DOR had 57 female contracts and 30 hall spaces for women, but had 132 male contracts and only 38 spaces.

In an effort to provide an assignment to all currently contracted students, the DOR made the following decisions:

- Cease taking any additional contracts as of July 20 and establish a waitlist for any additional housing inquiries,
- Convert eight Maple computer labs to double rooms, and
- Lease an additional 48 bed building off-campus.

Over the next 10 days, the DOR received 152 less cancellation than it had received during the same time frame the year prior. This prompted the DOR to seek permission to use the 103 den spaces in Helser and Birch/Welch/Roberts that the DOR had previously agreed not to occupy as student rooms. Permission was granted with the caveat that the students in these locations were to be relocated by the tenth class day and the space be returned to community use.

By August 11, four days before the official move in process began, all women were assigned to permanent spaces, all international students had been assigned, and all non-Iowa residents had been assigned. However, 26 male, IA-resident, transfers remained unassigned and of the men that had received an assignment, 76 were assigned to the dens allotted for only two weeks – meaning the DOR was still 102 spaces short for fall 2015.

While it was hoped that enough cancellations would be realized between fall move-in and Count Day to accommodate the remaining 26 unassigned men and to relocate the 76 men in dens, there was no certainty that this would occur. As such, when presented with a last minute opportunity presented to occupy 140 Lynn Avenue, a 35 bed, former fraternity house, the DOR made the decision to lease this space as well.

Ultimately, through cancellations and the No Show process, the DOR was able to accommodate the 26 unassigned men and to relocate the 76 men in temporary dens by the end of the first week of classes. Additionally, all of the women on the wait list had been offered an on-campus assignment. Because on-campus space was still very tight, the DOR offered the spaces in 140 Lynn to the Theta Delta Chi fraternity who had contracted to live in on-campus while their own house was being remodeled. The relocation of these 33 men provided a release valve for staff to be able to manage roommate conflicts and other issues and should allow the DOR to again accept male contracts for the remained of fall 2015.

While fall 2015 has clearly been anomalous and could not have been predicted, it is clear that the demand for on-campus housing remains strong. Moving forward, the DOR will review all assignment priority processes, deadlines, and eligibility along with current predictive methods in an attempt to create a new housing model. In order to continue to provide newly admitted students with the style of assignment that most encourages success, this may mean setting limits for returning students in specific residential areas and establishing earlier contract cut off dates. Ideally, the DOR would establish a program that neither utilized den space – temporary or otherwise – as student housing, nor relied on the leasing of expensive and geographically undesirable off-campus property. While the opening of a new, 784 bed residence hall in spring 2017 (currently under construction) will certainly assist, it will not entirely solve a situation where demand exceeds capacity by 1,883 spaces as happened this fall.

Room Styles & Rates

The table on page 10 outlines the number of available rooms by style and rate.

Choice continues to be very important to today's students and their families. The DOR offers a number of different room styles and options. Room rates are based upon the type of room offered. Equitable room types with the same amenities are the same rate regardless of their location on-campus.

Peer Group Comparisons

In this era of increasing diversity in housing and dining availability on-campus nationwide, it is difficult to draw direct conclusions based upon peer group data. Using the aggregate of data, however, ISU on-campus housing remains competitively priced when compared to the land-grant peer group. See tables on page ten.

Room Demand

The table on page 11 shows the breakdown of fall 2015 student requests for specific room types and locations. The demand figures are based only on the preferences listed as a B choice by new students and spaces selected during Recontracting by returning students.

Residence Hall Preferences

The top three residence hall preferences are:

- Union Drive (UD) – Double Room – AC (1,115 requests 708 spaces)
- Richardson Court (RC) – Double Room – Maple (1,017 requests, 480 spaces)
- Union Drive (UD) – Suite Double – Substance Free (872 requests, 328 spaces)

The bottom three residence hall preferences are:

- Union Drive (UD) – Single Room - no AC, Friley (41 requests, 33 spaces)
- Union Drive (UD) – Double Room - no AC, Sub. Free (48 requests, 43 spaces)
- Richardson Court (RC) – Single Room - no AC (57 requests, 42 spaces)

Air-conditioned Friley Hall (1,863) remains the most popular residence hall choice, followed by Maple (1,194), and Eaton (872). Demand in these buildings continues to exceed capacity.

Wallace-Wilson (277) is the least popular building/area followed by single gender housing in Oak-Elm and Birch-Welch-Roberts (332). Capacity in these areas exceeds initial demand.

Requests for co-ed housing exceed requests for single-gender housing at a rate of 22 to 1.

Requests for double rooms exceed requests for single rooms at a rate of 13 to 1.

Requests for air-conditioned housing exceed requests for non-air-conditioned housing at a rate of 4 to 1.

Where both exist, requests for non-substance free housing exceed requests for substance free housing at a rate of 1.6 to 1.

Student Apartment Preferences

Requests for Frederiksen Court increased 11.3% while Schilletter-University Village (SUV) requests decreased 0.5%. In the leased apartments, requests for Legacy decreased 7.7% while requests for the ISU West area (formerly Maricopa) increased 63.7%.

Guest Housing

While fall 2015 guest occupancy sits at 69.0%, a 14.3% decrease from fall 2014, Guest Housing requests continue to rise during the spring and summer. During these periods, demand typically exceeds supply and staff are often required to turn requests away.

Meal Plan Buy-In

ISU Dining has enjoyed record FY15 meal plan participation with 11,921 total meal plans purchased, a 6% increase. This includes:

- 5,614 voluntary meal plans – an increase of 710 (14.3%), and
- 6,307 mandatory meal plans – a decrease of 25 (-.4%).

The decrease in mandatory meal plans can be attributed to fluctuations in the numbers and assignments of students who cancel their housing contracts between move-in and Count Day each year. Also, two residents of required areas do not have meal plans; one student has a medical issue that prohibits the student from utilizing a full meal plan and therefore allowed to purchase a 100 meal block plan and the other is retaining her assignment while away from campus on a medical waiver.

Financial Data

Net operating revenue for FY15 is \$29,170,286, an increase of \$1,836,544 over FY14. This increase is attributable primarily to increased New Direct from High School enrollment for fall 2014, strong retention rates of continuing residents to on-campus housing, and an increase in voluntary meal plan participation.

Capital Expenditures/Replacement Values

DOR and ISU Dining have made the strategic decision to target the majority of their capital dollars into specific facilities based upon current knowledge of future facility utilization. In-year priorities impact implementation of this strategy.

ENROLLMENT and OCCUPANCY

- All data is as of Count Day (10th class day) for the fall semester of the fiscal year.
- Enrollment Data can be found on the ISU Web Site: <http://www.iastate.edu/~registrar/stats/>.

| Enrollment Comparison | | | | |
|----------------------------------|-----------|-----------|-----------------|------|
| Level | Fall 2014 | Fall 2015 | Change (+ or -) | |
| | | | # | % |
| Freshmen | 6,993 | 7,033 | 40 | 0.6% |
| Sophomores | 6,169 | 6,408 | 239 | 3.9% |
| Total lower division | 13,162 | 13,441 | 279 | 2.1% |
| Total upper division | 15,731 | 16,593 | 862 | 5.5% |
| Total undergraduate ¹ | 28,893 | 30,034 | 1,141 | 3.9% |
| Total graduate ² | 5,839 | 5,967 | 128 | 2.2% |
| Total enrollment | 34,732 | 36,001 | 1,269 | 3.7% |

| Occupancy and Enrollment Comparison – Residence Halls | | | | |
|---|-----------|-----------|-----------------|--------|
| Level | Fall 2014 | Fall 2015 | Change (+ or -) | |
| | | | # | % |
| Freshmen | 5,278 | 5,263 | -15 | -0.3% |
| Sophomores | 1,461 | 1,451 | -10 | -0.7% |
| Total lower division | 6,739 | 6,714 | -25 | -0.4% |
| Total upper division | 703 | 710 | 7 | 1.0% |
| Total undergraduate ¹ | 7,442 | 7,424 | -18 | -0.2% |
| Total graduate ² | 16 | 6 | -10 | -62.5% |
| Total occupancy | 7,458 | 7,430 | -28 | -0.4% |

| Occupancy and Enrollment Comparison – Student Apartments | | | | |
|--|-----------|-----------|-----------------|-------|
| Level | Fall 2014 | Fall 2015 | Change (+ or -) | |
| | | | # | % |
| Freshmen | 490 | 695 | 205 | 41.8% |
| Sophomores | 1,377 | 1,365 | -12 | -0.9% |
| Total lower division | 1,867 | 2,060 | 193 | 10.3% |
| Total upper division | 2,576 | 2,883 | 307 | 11.9% |
| Total undergraduate ¹ | 4,443 | 4,943 | 500 | 11.3% |
| Total graduate ² | 336 | 360 | 24 | 7.1% |
| Total occupancy | 4,779 | 5,303 | 524 | 11.0% |

| Occupancy and Enrollment Comparison – Residence Halls and Student Apartments | | | | |
|--|-----------|-----------|-----------------|-------|
| Level | Fall 2014 | Fall 2015 | Change (+ or -) | |
| | | | # | % |
| Freshmen | 5,768 | 5,958 | 190 | 3.3% |
| Sophomores | 2,838 | 2,816 | -22 | -0.8% |
| Total lower division | 8,606 | 8,774 | 168 | 2.0% |
| Total upper division | 3,279 | 3,593 | 314 | 9.6% |
| Total undergraduate ¹ | 11,885 | 12,367 | 482 | 4.1% |
| Total graduate ² | 352 | 366 | 14 | 4.0% |
| Total occupancy | 12,237 | 12,733 | 496 | 4.1% |

| Percentage of Enrollment Housed – Residence Halls and Student Apartments | | | |
|--|-----------|-----------|----------|
| Level | Fall 2014 | Fall 2015 | (+ or -) |
| Freshmen | 82.5% | 84.7% | 2.2% |
| Sophomores | 46.0% | 43.9% | -2.1% |
| Total lower division | 65.4% | 65.3% | -0.1% |
| Total upper division | 20.8% | 21.7% | 0.8% |
| Total undergraduate ¹ | 41.1% | 41.2% | 0.0% |
| Total graduate ² | 6.0% | 6.1% | 0.1% |
| Total | 35.2% | 35.4% | 0.1% |

1. Undergraduate specials (non-degree) included in upper division count.
2. First Professionals and Post Docs included in graduate count.

EXPLANATION for VARIANCE in DESIGN, OFFERED and PROGRAM CAPACITY

- All data is as of Count Day (10th class day) for the fall semester of the fiscal year.

| FALL 2015 VARIANCE EXPLANATIONS FOR DESIGN, OFFERED AND PROGRAM CAPACITY | | | | | | |
|--|---------------------|--------------|-----------------------|--------------|------------|-----------------------|
| Residence Halls | Design ¹ | Offered | Off-Line ² | Program | Variance | Explanation Variance |
| Barton | 100 | 100 | 0 | 99 | -1 | 1 CA DAS ³ |
| Birch-Welch-Roberts | 489 | 489 | 0 | 478 | -11 | 11 CA DAS |
| Freeman | 117 | 117 | 0 | 117 | 0 | |
| Larch | 544 | 544 | 0 | 536 | -8 | 8 CA DAS |
| Linden | 320 | 320 | 0 | 313 | -7 | 7 CA DAS |
| Lyon | 119 | 119 | 0 | 119 | 0 | |
| Maple | 496 | 496 | 0 | 488 | -8 | 8 CA DAS |
| Oak-Elm | 443 | 443 | 0 | 440 | -3 | 3 CA DAS |
| Willow | 544 | 544 | 0 | 536 | -8 | 8 CA DAS |
| Total Richardson Court | 3,172 | 3,172 | 0 | 3,126 | -46 | |
| Eaton | 328 | 325 | -3 | 322 | -3 | 3 CA DAS |
| Friley | 1,212 | 1,210 | -2 | 1,191 | -19 | 19 CA DAS |
| Helser | 717 | 717 | 0 | 704 | -13 | 13 CA DAS |
| Martin | 332 | 331 | -1 | 331 | 0 | |
| Total Union Drive | 2,589 | 2,583 | -6 | 2,548 | -35 | |
| Buchanan | 409 | 409 | 0 | 409 | 0 | |
| Wallace ⁴ | 546 | 546 | 0 | 546 | 0 | |
| Wilson | 546 | 544 | -2 | 544 | 0 | |
| Total Towers | 1,501 | 1,499 | -2 | 1,499 | 0 | |
| Total Residence Halls | 7,262 | 7,254 | -8 | 7,173 | -81 | |

| Student Apartments | Design ¹ | Offered | Off-Line ² | Program | Variance | Explanation Variance |
|---|---------------------|--------------|-----------------------|--------------|------------|---|
| Frederiksen Court | 2,712 | 2,683 | -29 | 2,683 | 0 | |
| Schilletter Village – Single | 0 | 0 | 0 | 54 | 54 | 56 SV spaces (28 units) rented as non-family, 2 private |
| University Village – Single | 992 | 987 | -5 | 949 | -38 | 8 UV spaces (4 units) rented as family, 30 private |
| Total Single Student | 3,704 | 3,670 | -34 | 3,686 | 16 | |
| Schilletter Village - Family ⁴ | 184 | 183 | -1 | 155 | -28 | 28 SV units (56 spaces) rented as non-family |
| University Village - Family ⁴ | 0 | 0 | 0 | 4 | 4 | 4 UV units (8 spaces) rented as family |
| Total Family | 184 | 183 | -1 | 159 | -24 | |
| Total Student Apartments | 3,888 | 3,853 | -35 | 3,845 | -8 | |

| Total System | Design ¹ | Offered | Off-Line ² | Program | Variance | Explanation of Variance |
|-------------------------------------|---------------------|---------------|-----------------------|---------------|------------|-------------------------|
| Total Student Bed Spaces | 11,150 | 11,107 | -43 | 11,018 | -89 | (see above) |
| Total Interim Spaces ⁵ | 451 | 348 | -103 | 348 | 0 | |
| Total Leased Spaces ⁶ | 1,545 | 1,535 | -10 | 1,535 | 0 | |
| Total Guest Apartments ⁵ | 72 | 72 | 0 | 72 | 0 | |
| Total DOR System | 13,218 | 13,062 | -156 | 12,973 | -89 | |

- See Appendix A for an explanation of changes to Design Capacity
- See Appendix B for an explanation of Off-line Space
- DAS indicates that a double room is being used as a single, either as a CA space or for a student with a medical need
- All SUV Family and Guest are designed with 2 bed spaces, but are offered as single units (1 bed space).
- Interim housing spaces (converted den spaces) are only brought on-line as needed.
- Space leased in off-campus community to meet increased demand for on-campus housing.

CAPACITY and OCCUPANCY

- All data is as of Count Day (10th class day) for the fall semester of the fiscal year.
- Capacity indicated is PROGRAM capacity. Program capacity will vary from year to year based upon on-line status and bed space conversion due to doubles-as-singles and/or triples-as-doubles.

| HALL AND APARTMENT OCCUPANCIES AS COMPARED TO PROGRAM CAPACITY | | | | | | | | | | | |
|---|--------------|--------------|--------------|--------------|--------------|--------------|----------|-------------|-----------|--------------|--------------|
| Residence Halls | Fall 2014 | | | Fall 2015 | | | Variance | | | | |
| | Cap. | Occ. | % | Cap. | Occ. | % | Cap. # | Cap. % | Occ. # | Occ. % | % |
| Barton | 99 | 98 | 99.0% | 99 | 99 | 100.0% | 0 | 0.0% | 1 | 1.0% | 1.0% |
| Birch-Welch-Roberts | 478 | 472 | 98.7% | 478 | 474 | 99.2% | 0 | 0.0% | 2 | 0.4% | 0.4% |
| Freeman | 117 | 115 | 98.3% | 117 | 117 | 100.0% | 0 | 0.0% | 2 | 1.7% | 1.7% |
| Larch | 536 | 530 | 98.9% | 536 | 504 | 94.0% | 0 | 0.0% | -26 | -4.9% | -4.9% |
| Linden | 313 | 309 | 98.7% | 313 | 311 | 99.4% | 0 | 0.0% | 2 | 0.6% | 0.6% |
| Lyon | 119 | 114 | 95.8% | 119 | 119 | 100.0% | 0 | 0.0% | 5 | 4.4% | 4.2% |
| Maple | 488 | 484 | 99.2% | 488 | 486 | 99.6% | 0 | 0.0% | 2 | 0.4% | 0.4% |
| Oak-Elm | 439 | 435 | 99.1% | 440 | 432 | 98.2% | 1 | 0.2% | -3 | -0.7% | -0.9% |
| Willow | 536 | 524 | 97.8% | 536 | 536 | 100.0% | 0 | 0.0% | 12 | 2.3% | 2.2% |
| Total Richardson Court | 3,125 | 3,081 | 98.6% | 3,126 | 3,078 | 98.5% | 1 | 0.0% | -3 | -0.1% | -0.1% |
| Eaton | 323 | 319 | 98.8% | 322 | 321 | 99.7% | -1 | -0.3% | 2 | 0.6% | 0.9% |
| Friley | 1,191 | 1,178 | 98.9% | 1,191 | 1,186 | 99.6% | 0 | 0.0% | 8 | 0.7% | 0.7% |
| Helser | 700 | 696 | 99.4% | 704 | 702 | 99.7% | 4 | 0.6% | 6 | 0.9% | 0.3% |
| Martin | 331 | 326 | 98.5% | 331 | 329 | 99.4% | 0 | 0.0% | 3 | 0.9% | 0.9% |
| Total Union Drive | 2,545 | 2,519 | 99.0% | 2,548 | 2,538 | 99.6% | 3 | 0.1% | 19 | 0.8% | 0.6% |
| Buchanan | 409 | 403 | 98.5% | 409 | 405 | 99.0% | 0 | 0.0% | 2 | 0.5% | 0.5% |
| Wallace | 546 | 526 | 96.3% | 546 | 540 | 98.9% | 0 | 0.0% | 14 | 2.7% | 2.6% |
| Wilson | 544 | 528 | 97.1% | 544 | 531 | 97.6% | 0 | 0.0% | 3 | 0.6% | 0.6% |
| Total Towers | 1,499 | 1,457 | 97.2% | 1,499 | 1,476 | 98.5% | 0 | 0.0% | 19 | 1.3% | 1.3% |
| Total Residence Halls | 7,169 | 7,057 | 98.4% | 7,173 | 7,092 | 98.9% | 4 | 0.1% | 35 | 0.5% | 0.4% |

| Apartments | Fall 2014 | | | Fall 2015 | | | Variance | | | | |
|-----------------------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------|--------------|-----------|--------------|--------------|
| | Cap. | Occ. | % | Cap. | Occ. | % | Cap. # | Cap. % | Occ. # | Occ. % | % |
| Frederiksen Court | 2,682 | 2,644 | 98.6% | 2,683 | 2,667 | 99.4% | 1 | 0.0% | 23 | 0.9% | 0.8% |
| Schilletter Village | 52 | 52 | 100.0% | 54 | 51 | 94.4% | 2 | 3.8% | -1 | -1.9% | -5.6% |
| University Village | 890 | 884 | 99.3% | 949 | 925 | 97.5% | 59 | 6.6% | 41 | 4.6% | -1.9% |
| Total Single Student | 3,624 | 3,580 | 98.8% | 3,686 | 3,643 | 98.8% | 62 | 1.7% | 63 | 1.8% | 0.0% |
| Schilletter Village | 153 | 150 | 98.0% | 155 | 151 | 97.4% | 2 | 1.3% | 1 | 0.7% | -0.6% |
| University Village | 9 | 9 | 100.0% | 4 | 4 | 100.0% | -5 | -55.6% | -5 | -55.6% | 0.0% |
| Total Family | 162 | 159 | 98.1% | 159 | 155 | 97.5% | -3 | -1.9% | -4 | -2.5% | -0.7% |
| Total Apartments | 3,786 | 3,739 | 98.8% | 3,845 | 3,798 | 98.8% | 59 | 1.6% | 59 | 1.6% | 0.0% |

| DOR System | Fall 2014 | | | Fall 2015 | | | Variance | | | | |
|-----------------------------|---------------|---------------|--------------|---------------|---------------|--------------|------------|-------------|------------|-------------|-------------|
| | Cap. | Occ. | % | Cap. | Occ. | % | Cap. # | Cap. % | Occ. # | Occ. % | Cap. |
| Total Permanent Capacity | 10,955 | 10,796 | 98.5% | 11,018 | 10,890 | 98.8% | 63 | 0.6% | 94 | 0.9% | 0.3% |
| Total Interim Spaces | 436 | 401 | 92.0% | 348 | 338 | 97.1% | -88 | -20.2% | -63 | -15.7% | 5.2% |
| Total Leased Space | 1,059 | 1,040 | 98.2% | 1,535 | 1,505 | 98.0% | 476 | 44.9% | 465 | 44.7% | -0.2% |
| Total Student Spaces | 12,450 | 12,237 | 98.3% | 12,901 | 12,733 | 98.7% | 451 | 3.6% | 496 | 4.1% | 0.4% |
| Total Guest Apartments | 71 | 49 | 69.0% | 72 | 42 | 58.3% | -4 | -5.3% | -7 | -14.3% | -6.1% |
| Total DOR System | 12,521 | 12,286 | 98.1% | 12,973 | 12,775 | 98.5% | 447 | 3.6% | 489 | 4.0% | 0.4% |

| Permanent Capacity vs. Total Occupancy | Fall 2014 | | | | Fall 2015 | | | Variance | | |
|--|-----------|--------|--------|----------|---------------|---------------|---------------|----------|--------|----------|
| | Cap. | Occ. | % Occ. | Cap. +/- | Cap. | Occ. | % Occ. | Cap. +/- | % Occ. | Cap. +/- |
| | 10,955 | 12,237 | 111.7% | (1,282) | 11,018 | 12,733 | 115.6% | (1,715) | 3.9% | (433) |

ROOM and BOARD RATES

- Rates indicated are for the entire academic year – both fall and spring semester.
- All data is as of Count Day (10th class day) for the fall semester of the fiscal year.

| 10 Year Comparison Combined Rate for Double Room and Full Board | | | |
|---|------------------------|------------|----------------|
| Year | Standard Double w/ A/C | Full Board | Combined Cost |
| 2015-2016 | \$4,334 | \$3,791 | \$8,125 |
| 2014-2015 | \$4,208 | \$3,676 | \$7,884 |
| 2013-2014 | \$4,146 | \$3,628 | \$7,774 |
| 2012-2013 | \$4,146 | \$3,628 | \$7,774 |
| 2011-2012 ^{1,2} | \$4,053 | \$3,628 | \$7,681 |
| 2010-2011 | \$3,929 | \$3,591 | \$7,520 |
| 2009-2010 | \$3,796 | \$3,527 | \$7,323 |
| 2008-2009 | \$3,703 | \$3,297 | \$7,000 |
| 2007-2008 ³ | \$3,561 | \$3,154 | \$6,715 |
| 2006-2007 | \$3,360 | \$3,018 | \$6,378 |

1. In 2011-2012, DOR equalized rates between areas. There is no longer a cost difference between standard double rooms with AC in Union Drive and Richardson Court.
2. In 2011-2012, with the formation of new meal plans, ISU Dining will begin reporting the "Gold Plan" rate. Previously, the rate used was "Weekly 17 plus DDS."
3. In 2007-2008, to match the rates reported as Cost of Attendance by Financial Aid, DOR began reporting the "Union Drive - A/C" rate. Previously, the rate used was for "Richardson Court - No-A/C."

PEER GROUP COMPARISONS

- Rates indicated are for the entire academic year – both fall and spring semester.
- All ISU data is as of Count Day (10th class day) for the fall semester of the fiscal year. Data for other schools has been obtained from that university's web site.
- Room Types and Meal Plans offered vary greatly by institution and may fluctuate from year to year. Room and meal plans that most closely approximate a Standard, Union Drive, Double with A/C and the default Gold Meal Plan have been selected.
- In cases where ranges are present, rates are based upon buildings, locations and amenities.

| Comparable Peer University Rate Comparison – Combined Rate for Double Room and Full Board | | | | | | | |
|---|----------------|----------------|----------------|-----------------|---|------------------|------------------------|
| School | 2014-2015 | 2015-2016 | Room | Board | Plan Name | Meals / Week | \$/Points / Semester |
| University of California, Davis ¹ | \$13,766 | \$13,959 | \$13,959 | incl. in room | Frequent Diner Plan | 14 (avg.) | \$200 Aggie Cash |
| Ohio State University | \$10,890 | \$10,646 | \$6,130 | \$ 4,516 | Scarlet 14 | 14 | \$300 Dining Dollars |
| University of Illinois, Urbana ² | \$10,518 | \$15,116 | \$10,676 | \$ 4,440 | 12 Classic Plan | 12 | 15 Credits |
| Michigan State University | \$9,754 | \$10,074 | \$10,074 | incl. in room | Platinum | Unlimited | \$300 Spartan Cash |
| Texas A & M University | \$9,686 | \$8,024 | \$4,140 | \$ 3,884 | Block 200 | 10-12 | \$300 Dining Dollars |
| University of Minnesota, Twin Cities | \$8,820 | \$9,014 | \$5,044 | \$ 3,970 | 14 Meals | 14 | 250 Flex Dine |
| North Carolina State University | \$8,460 | \$8,750 | \$5,910 | \$ 2,840 | 12 Per Week | 12 | \$300 Dining Dollars |
| Purdue University | \$8,184 | \$12,738 | \$8,184 | \$ 4,554 | 13 meal track | 13 | \$225 Dining \$ |
| Iowa State University | \$7,884 | \$8,070 | \$4,279 | \$ 3,791 | Gold Plan | 14 (avg.) | \$200 Dining \$ |
| University of Arizona | \$7,870 | \$8,750 | \$5,750 | \$ 3,000 | Wildcat Silver | 2/day | \$3,000 |
| University of Wisconsin, Madison | \$7,266 | \$7,568 | \$7,568 | n/a | Not required. Mandatory dining operation fee included in room rate. | | |
| Average | \$8,077 | \$9,875 | \$6,776 | \$ 3,444 | | | |

| Comparable Peer University Rate Comparison – Standard Suites | | |
|--|------------------------|-------------------|
| School | 2014-2015 | 2015-2016 |
| University of Illinois, Urbana ² | \$11,382 | \$11,552 |
| Purdue University | \$9,482-\$9,732 | \$11,038-\$11,288 |
| University of Wisconsin, Madison | \$9,359-\$9,696 | \$8,417-\$8,518 |
| University of Arizona | \$7,870 | \$7,980 |
| Texas A & M University | \$7,210 | \$7,426 |
| Ohio State University | \$6,130-\$7,876 | \$7,876 |
| Iowa State University | \$5,337-\$5,760 | \$5,538 |
| University of Minnesota, Twin Cities | \$5,258-\$5,702 | \$5390-\$5844 |
| Michigan State University | n/a | n/a |
| North Carolina State University | n/a | n/a |
| University of California, Davis ¹ | n/a | n/a |

| Comparable Peer University Rate Comparison – Furnished Apartments | | |
|---|------------------|------------------|
| School | 2014-2015 | 2015-2016 |
| University of California, Davis ¹ | \$9,116-\$14,896 | \$9,368-\$12,648 |
| North Carolina State University | \$8,160 | \$6,472 |
| University of Wisconsin, Madison | \$7,641 | \$7,866 |
| University of Illinois, Urbana ² | \$7,020 | \$7,110 |
| Ohio State University | \$6,560-\$7,876 | \$6,560-\$7,876 |
| University of Minnesota, Twin Cities | \$6,282-\$8,103 | \$6,589-\$8,303 |
| Michigan State University | \$6,048-\$7,704 | \$6,170-\$7,776 |
| University of Arizona ³ | \$6,165 | \$6,255 |
| Iowa State University | \$5,336 | \$5,496 |
| Texas A & M University | \$5,193-\$5,841 | \$5,373-\$6,264 |
| Purdue University | \$4,846-\$6,734 | \$6,734 |

1. Housing is not university owned.
2. Learning Community housing is an additional fee
3. Apartments available for graduate students only.

SYSTEM DISTRIBUTION of ROOMS and RATES

- The number of bed spaces listed is indicative of what was OFFERED to students as available and on-line. Actual beds rented may vary due to off-line status or offering of space as double-as-single or triple-as-double (see page eight).

| Rooms and Rates, System Distribution | | | | | | | |
|--|---------------------------------|------------------|-----------------|-------------|------------------|-----------------|-------------|
| Residence Halls - Traditional Style | | Fall 2014 | | | Fall 2015 | | |
| Area | Room Type | Beds | % System | Rate | Beds | % System | Rate |
| RC | Double - Maple | 448 | 3.54% | \$4,753 | 448 | 3.43% | \$4,896 |
| RC & UD | Single without A/C | 172 | 1.36% | \$5,401 | 173 | 1.32% | \$5,563 |
| UD | Single with A/C | 73 | 0.58% | \$5,507 | 73 | 0.56% | \$5,672 |
| RC & UD | Double without A/C | 2,202 | 17.39% | \$4,154 | 2,202 | 16.86% | \$4,279 |
| RC & UD | Double with A/C | 1,966 | 15.52% | \$4,208 | 1,966 | 15.05% | \$4,334 |
| RC & UD | Triple without A/C | 105 | 0.83% | \$3,946 | 108 | 0.83% | \$4,064 |
| UD | Triple with A/C | 69 | 0.54% | \$3,982 | 69 | 0.53% | \$4,101 |
| RC & UD | Quad with A/C | 0 | 0.00% | \$3,766 | 0 | 0.00% | \$3,879 |
| RC & UD | Quad without A/C | 12 | 0.09% | \$3,739 | 12 | 0.09% | \$3,851 |
| Total Richardson Court and Union Drive | | 5,047 | 39.85% | - | 5,051 | 38.67% | - |
| WW | Single | 60 | 0.47% | \$5,039 | 60 | 0.46% | \$5,190 |
| WW | Double | 1,030 | 8.13% | \$3,974 | 1,030 | 7.89% | \$4,093 |
| WW | Quad | 0 | 0.00% | \$3,553 | | 0.00% | \$3,660 |
| Total Wallace and Wilson | | 1,090 | 8.61% | - | 1,090 | 8.34% | - |
| Total Traditional Style | | 6,137 | 48.46% | - | 6,141 | 47.01% | - |
| Residence Hall Suite Style Rooms | | Fall 2014 | | | Fall 2015 | | |
| Area | Room Type | Beds | % System | Rate | Beds | % System | Rate |
| RC | Triple - Maple | 48 | 0.38% | \$4,972 | 48 | 0.37% | \$5,121 |
| Total Richardson Court | | 48 | 0.38% | - | 48 | 0.37% | - |
| BH | Single - Buchanan | 157 | 1.24% | \$6,184 | 157 | 1.20% | \$6,370 |
| BH | Double - Buchanan | 252 | 1.99% | \$5,377 | 252 | 1.93% | \$5,538 |
| Total Buchanan | | 409 | 3.23% | - | 409 | 3.13% | - |
| UD | Single - Eaton & Martin | 17 | 0.13% | \$6,624 | 17 | 0.13% | \$6,823 |
| UD | Double - Eaton & Martin | 538 | 4.25% | \$5,760 | 537 | 4.11% | \$5,933 |
| UD | Corner Suite - Martin | 28 | 0.22% | \$6,706 | 28 | 0.21% | \$6,907 |
| UD | Lofted Suite - Martin | 74 | 0.58% | \$7,653 | 74 | 0.57% | \$7,883 |
| Total Union Drive | | 657 | 5.19% | - | 656 | 5.02% | - |
| Total Suite Style | | 1,114 | 8.80% | - | 1,113 | 8.52% | - |
| Total Residence Hall Rooms | | 7,251 | 57.26% | - | 7,254 | 55.54% | - |
| Student Apartments | | Fall 2014 | | | Fall 2015 | | |
| Area | Frederiksen Court | Beds | % System | Rate | Beds | % System | Rate |
| FC | 2 Bedroom Shared | 624 | 4.93% | \$4,252 | 628 | 4.81% | \$4,380 |
| FC | 2 Bedroom Private | 22 | 0.17% | \$6,520 | 19 | 0.15% | \$6,716 |
| FC | 4 Bedroom Private | 2,036 | 16.08% | \$5,336 | 2,036 | 15.59% | \$5,496 |
| Total Frederiksen Court | | 2,682 | 21.18% | - | 2,683 | 20.54% | - |
| SV | 2 Bedroom, 1 Level | 156 | 1.23% | \$5,384 | 159 | 1.22% | \$5,492 |
| SV | 2 Bedroom, 1 Level - Pet | 24 | 0.19% | \$5,630 | 24 | 0.18% | \$5,743 |
| UV | 1 Bedroom, 1 Level | 8 | 0.06% | \$4,650 | 8 | 0.06% | \$4,743 |
| UV | 2 Bedroom, 1 Level | 48 | 0.38% | \$4,994 | 47 | 0.36% | \$5,094 |
| UV | 2 Bedroom Townhouse | 545 | 4.30% | \$5,313 | 554 | 4.24% | \$5,419 |
| UV | 2 Bedroom Townhouse - Pet | 324 | 2.56% | \$5,630 | 322 | 2.47% | \$5,743 |
| UV | 2 Bedroom Townhouse - Furnished | 60 | 0.47% | \$5,630 | 56 | 0.43% | \$5,743 |
| Total Schilleter & University Village | | 1,165 | 9.20% | - | 1,170 | 8.96% | - |
| Total Student Apartments | | 3,847 | 30.38% | - | 3,853 | 29.50% | - |
| DOR System Summary | | Fall 2014 | | | Fall 2015 | | |
| | | Beds | % System | Rate | Beds | % System | Rate |
| Total Permanent Spaces | | 11,098 | 87.63% | - | 11,107 | 85.03% | - |
| Total Interim Spaces ¹ | | 436 | 3.44% | - | 348 | 2.66% | - |
| Total Leased Spaces ² | | 1,059 | 8.36% | - | 1,535 | 11.75% | - |
| Total Student Bed Spaces | | 12,593 | 99.44% | - | 12,990 | 99.45% | - |
| SUV | Furnished Guest Apartments | 71 | 0.56% | \$1,209 | 72 | 0.55% | \$1,395 |
| SUV | Unfurnished Guest Apartments | 0 | 0.00% | \$899 | 0 | 0.00% | \$1,085 |
| Total Guest Apartments | | 71 | 0.56% | - | 72 | 0.55% | - |
| Total DOR System | | 12,664 | 100.00% | - | 13,062 | 100.00% | - |

1. Interim housing rates are equal to the double, triple, or quad room rate for the building in which they are located.
 2. These spaces consist of off-campus property that the DOR leased and began operating as on-campus housing for fall 2013.

ROOM STYLE DEMAND

- Demand figures include preferences listed as a FIRST choice by new students and selected during Recontracting by returning students.
- The number of bed spaces listed is indicative of what was OFFERED to students as available and on-line.

| Room Style Demand vs. Capacity | | | | | | | | |
|-------------------------------------|------------------------------------|--------------|--------------|-------------|-----------------------|--------------|-------------|-----------------|
| Residence Halls - Traditional Style | | Fall 2014 | | | Fall 2015 | | | Demand Variance |
| Area | Room Type | Capacity | Demand | + / - | Capacity ¹ | Demand | + / - | |
| RC | Double Room - AC | 1,072 | 651 | -421 | 1,088 | 840 | -248 | 189 |
| RC | Double Room - Maple | 440 | 1,064 | 624 | 480 | 1,017 | 537 | -47 |
| RC | Double Room - No AC | 504 | 388 | -116 | 584 | 387 | -197 | -1 |
| RC | Double Room - No AC, Single Gender | 824 | 253 | -571 | 776 | 262 | -514 | 9 |
| RC | Single Room - No AC | 43 | 51 | 8 | 42 | 57 | 15 | 6 |
| RC | Single Room - No AC, Single Gender | 93 | 67 | -26 | 97 | 70 | -27 | 3 |
| RC | Any Richardson Court | - | 12 | - | - | 10 | - | -2 |
| Total Richardson Court | | 2,976 | 2,486 | -490 | 3,067 | 2,643 | -424 | 157 |
| UD | Double Room - AC | 695 | 1,199 | 504 | 708 | 1,115 | 407 | -84 |
| UD | Double Room - AC, Sub. Free | 166 | 741 | 575 | 170 | 600 | 430 | -141 |
| UD | Double Room - No AC - Friley | 808 | 305 | -503 | 826 | 422 | -404 | 117 |
| UD | Double Room - No AC, Sub. Free | 31 | 32 | 1 | 43 | 48 | 5 | 16 |
| UD | Single Room - AC | 73 | 167 | 94 | 62 | 148 | 86 | -19 |
| UD | Single Room - No AC - Friley | 33 | 39 | 6 | 33 | 41 | 8 | 2 |
| UD | Any Union Drive | - | 9 | - | - | 12 | - | 3 |
| Total Union Drive | | 1,806 | 2,492 | 686 | 1,842 | 2,386 | 544 | -106 |
| TW | Double Room - No AC | 1,030 | 145 | -885 | 1,030 | 204 | -826 | 59 |
| TW | Single - Wallace & Wilson | 60 | 68 | 8 | 60 | 73 | 13 | 5 |
| Total Towers | | 1,090 | 213 | -877 | 1,090 | 277 | -813 | 64 |
| Total Traditional Style | | 5,872 | 5,191 | -681 | 5,999 | 5,306 | -693 | 115 |

| Residence Halls - Suite Style | | Fall 2014 | | | Fall 2015 | | | Demand Variance |
|-------------------------------|--------------------------|--------------|--------------|--------------|--------------|--------------|--------------|-----------------|
| Area | Room Type | Capacity | Demand | + / - | Capacity | Demand | + / - | |
| RC | Triple - Maple | 48 | 201 | 153 | 48 | 177 | 129 | -24 |
| Total Richardson Court | | 48 | 201 | 153 | 48 | 177 | 129 | -24 |
| BH | Suite Double | 252 | 298 | 46 | 252 | 381 | 129 | 83 |
| BH | Suite Single | 157 | 179 | 22 | 157 | 198 | 41 | 19 |
| Total Buchanan | | 409 | 477 | 68 | 409 | 579 | 170 | 102 |
| UD | Suite Double | 229 | 321 | 92 | 229 | 328 | 99 | 7 |
| UD | Suite Double - Sub. Free | 323 | 844 | 521 | 325 | 872 | 547 | 28 |
| UD | Suite Double - Corner | 28 | 155 | 127 | 28 | 140 | 112 | -15 |
| UD | Suite Double - Lofted | 74 | 217 | 143 | 74 | 198 | 124 | -19 |
| Total Union Drive | | 654 | 1,537 | 883 | 656 | 1,538 | 882 | 1 |
| Total Suite Style | | 1,111 | 2,215 | 1,104 | 1,113 | 2,294 | 1,181 | 79 |

| | | | | | | | |
|---|--------------|--------------|------------|--------------|--------------|-----------|------------|
| Total Residence Hall Preferences | 7,169 | 7,406 | 237 | 7,602 | 7,600 | -2 | 194 |
|---|--------------|--------------|------------|--------------|--------------|-----------|------------|

| Student Apartments | | Fall 2014 | | | Fall 2015 | | | Demand Variance |
|---|------------------------------------|--------------|--------------|-------------|--------------|--------------|-------------|-----------------|
| Area | Frederiksen Court | Capacity | Demand | + / - | Capacity | Demand | + / - | |
| FC | 2 Bedroom Shared | 624 | 515 | -109 | 628 | 573 | -55 | 58 |
| FC | 2 Bedroom Private | 22 | 101 | 79 | 19 | 100 | 81 | -1 |
| FC | 4 Bedroom Shared | 2,036 | 1,859 | -177 | 2,036 | 1,892 | -144 | 33 |
| Total Frederiksen Court | | 2,682 | 2,475 | -207 | 2,683 | 2,565 | -118 | 90 |
| SUV | Schilletter Village | 205 | 173 | -32 | 183 | 188 | 5 | 15 |
| SUV | University Village | 899 | 826 | -73 | 987 | 806 | -181 | -20 |
| Total Schilletter & University Village | | 1,104 | 999 | -105 | 1,170 | 994 | -176 | -5 |
| LEASE | Legacy ² | 297 | 350 | 53 | 298 | 323 | 25 | -27 |
| LEASE | ISU West and 140 Lynn ² | 762 | 405 | -357 | 1,237 | 663 | -574 | 258 |
| Total Leased | | 1,059 | 755 | -304 | 1,535 | 986 | -549 | 231 |
| Total Student Apartment Preferences | | 4,845 | 4,229 | -616 | 5,388 | 4,545 | -843 | 316 |

| | | | | | | | | |
|----------------------------------|---------------|---------------|---------------|---|---------------|---------------|---|-----|
| - | No Preference | - | 602 | - | - | 588 | - | -14 |
| Total Student Preferences | | 12,014 | 13,274 | | 12,990 | 12,733 | | |

| Additional Preferences ¹ | | Fall 2014 | | | Fall 2015 | | | Demand Variance |
|-------------------------------------|---|-----------|--------|-------|-----------|--------|-------|-----------------|
| | | Capacity | Demand | + / - | Capacity | Demand | + / - | |
| - | Learning Community ³ | 1,284 | 1,037 | -247 | 1,364 | 1,345 | -41 | 308 |
| - | Triple or Quad Room - RC or UD ⁴ | 186 | 779 | 593 | 490 | 769 | 279 | -10 |

1. Includes residence hall dens being used as permanent rooms for 2015-16.
2. These spaces consist of off-campus space that the DOR has leased and is operating as on campus housing.
3. These spaces are also included in above counts
4. Triple and Quad room Capacity is included in count of Total Residence Hall Capacity

MEAL PLAN BUY-IN

- All data is as of Count Day (10th class day) for the fall semester of the fiscal year.

| Mandatory Meal Plans | Fall 2014 | | Fall 2015 | | Variance | |
|------------------------------|--------------|----------|--------------|----------|------------|--------------|
| | # | % | # | % | # | % |
| Cyclone Plan | 98 | 1.5% | 116 | 1.8% | 18 | 18.4% |
| Cardinal Plan | 140 | 2.2% | 136 | 2.2% | -4 | -2.9% |
| Gold Plan ¹ | 3,652 | 57.7% | 3,971 | 63.0% | 319 | 8.7% |
| Silver Plan | 1,197 | 18.9% | 957 | 15.2% | -240 | -20.1% |
| Bronze Plan | 1,245 | 19.7% | 1,127 | 17.9% | -118 | -9.5% |
| Total Mandatory Plans | 6,332 | - | 6,307 | - | -25 | -0.4% |

| Voluntary Meal Plans | Fall 2014 | | Fall 2015 | | Variance | |
|------------------------------|--------------|----------|--------------|----------|------------|--------------|
| | # | % | # | % | # | % |
| Cyclone Plan | 87 | 1.8% | 71 | 1.3% | -16 | -18.4% |
| Cardinal Plan | 46 | 0.9% | 57 | 1.0% | 11 | 23.9% |
| Gold Plan ¹ | 758 | 15.4% | 923 | 16.4% | 165 | 21.8% |
| Silver Plan | 504 | 10.3% | 477 | 8.5% | -27 | -5.4% |
| Bronze Plan | 1,021 | 20.8% | 1,087 | 19.4% | 66 | 6.5% |
| 25 Meal Block Plan | 688 | 14.0% | 835 | 14.9% | 147 | 21.4% |
| 50 Meal Block Plan | 717 | 14.6% | 836 | 14.9% | 119 | 16.6% |
| 75 Meal Block Plan | 407 | 8.3% | 468 | 8.3% | 61 | 15.0% |
| 100 Meal Block Plan | 685 | 13.9% | 860 | 15.3% | 175 | 25.5% |
| Total Voluntary Plans | 4,913 | - | 5,614 | - | 701 | 14.3% |

| All Plans | Fall 2014 | | Fall 2015 | | Variance | |
|------------------------|---------------|----------|---------------|----------|------------|-------------|
| | # | % | # | % | # | % |
| Cyclone Plan | 185 | 1.6% | 187 | 1.6% | 2 | 1.1% |
| Cardinal Plan | 186 | 1.7% | 193 | 1.6% | 7 | 3.8% |
| Gold Plan ¹ | 4,410 | 39.2% | 4,894 | 41.1% | 484 | 11.0% |
| Silver Plan | 1,701 | 15.1% | 1,434 | 12.0% | -267 | -15.7% |
| Bronze Plan | 2,266 | 20.2% | 2,214 | 18.6% | -52 | -2.3% |
| 25 Meal Block Plan | 688 | 6.1% | 835 | 7.0% | 147 | 21.4% |
| 50 Meal Block Plan | 717 | 6.4% | 836 | 7.0% | 119 | 16.6% |
| 75 Meal Block Plan | 407 | 3.6% | 468 | 3.9% | 61 | 15.0% |
| 100 Meal Block Plan | 685 | 6.1% | 860 | 7.2% | 175 | 25.5% |
| Total All Plans | 11,245 | - | 11,921 | - | 676 | 6.0% |

1. The Gold Plan includes the CA Plan, which for tax reasons does not include Dining Dollar\$.

FINANCIAL DATA

- Data is as of June 30 of the fiscal year.
- Data is unaudited.

| Operations | FY 2014 | FY 2015 |
|---|----------------|----------------------------|
| Revenues | \$ 95,540,398 | \$ 102,922,106 |
| Expenditures for operations | \$ 68,206,656 | \$ 73,751,820 |
| Net operating revenue | \$ 27,333,742 | \$ 29,170,286 |
| % of revenues | 28.61% | 28.34% |
| Debt service (due July 1) | \$ 12,429,599 | \$ 12,549,502 ¹ |
| % of revenues | 13.01% | 12.19% |
| Net operating ratio (%) (Net operating revenue to debt services) | 219.91% | 232.44% |
| Net revenue after debt service | \$ 14,904,142 | \$ 16,620,784 |
| % of revenues | 15.60% | 16.15% |
| Mandatory transfer to reserves | \$ 500,000 | \$ 500,000 |
| % of revenues | 0.52% | 0.49% |
| Net after debt service and mandatory transfers | \$ 14,404,142 | \$ 16,120,784 |
| Administrative Services Fee payment from surplus | \$ 2,117,087 | \$ 2,302,504 |
| % of expenditures | 3.10% | 3.12% |

| Cash and Investment Balances | | |
|---|----------------------|----------------------|
| Voluntary funds | FY 2014 | FY 2015 |
| Revenue fund | -\$ 5,357 | -\$ 5,357 |
| Operations and maintenance fund | \$ 0 | \$ 52,747 |
| Improvement fund | \$ 19,711,214 | \$ 21,635,331 |
| Surplus fund | \$ 17,189,743 | \$ 18,879,770 |
| Subtotal—voluntary fund balances | \$ 36,895,600 | \$ 40,562,491 |
| % of gross revenue | 38.62% | 39.41% |

| Mandatory funds | FY 2014 | FY 2015 |
|---|----------------------|----------------------|
| Sinking fund | \$ 0 | \$ 47,297 |
| Bond reserve fund | \$ 12,755,790 | \$ 12,742,778 |
| Construction fund | \$ 654,406 | \$ 26,493,851 |
| Subtotal—mandatory fund balances | \$ 13,410,196 | \$ 39,283,926 |

| | | |
|---|----------------------|----------------------|
| Total cash and investment balances | \$ 50,305,796 | \$ 79,846,417 |
|---|----------------------|----------------------|

1. Actual debt service payment was \$12,573,218 (see page 14 for Bond Principal and Interest Due Table). Adjustments totaling \$23,716 posted during FY15 included the close out of dorm issuance expenses.

BOND PRINCIPAL and INTEREST DUE

- Data is as of June 30 of the fiscal year with payments due July 1, 2015.

| Series | Interest | Principal | Principal Due Future Years |
|-------------------|---------------------|---------------------|----------------------------|
| Ref 2006 | \$ 514,194 | \$ 705,000 | \$ 11,555,000 |
| Ref 2006A | \$ 283,344 | \$ 405,000 | \$ 6,175,000 |
| 2007 | \$ 448,675 | \$ 500,000 | \$ 10,050,000 |
| Ref 2008 | \$ 200,125 | \$ 985,000 | \$ 4,270,000 |
| Ref 2009 | \$ 304,223 | \$ 615,000 | \$ 7,550,000 |
| Ref 2010 | \$ 337,253 | \$ 725,000 | \$ 9,625,000 |
| Ref 2011 | \$ 521,300 | \$ 880,000 | \$ 14,135,000 |
| Ref 2011A | \$ 360,675 | \$ 640,000 | \$ 10,135,000 |
| Ref 2013 | \$ 328,298 | \$ 920,000 | \$ 14,920,000 |
| 2013A | \$ 594,093 | \$ 1,080,000 | \$ 22,980,000 |
| Ref 2013B | \$ 202,650 | \$ 415,000 | \$ 4,545,000 |
| 2013C | \$ 258,390 | \$ 350,000 | \$ 8,060,000 |
| 2015 ¹ | \$ 0 | \$ 0 | \$ 30,000,000 |
| Total | \$ 4,353,218 | \$ 8,220,000 | \$ 154,000,000 |

FACILITIES SUMMARY

| | FY 2014 | FY 2015 | Change |
|-------------------------|----------------|----------------|--------|
| Total Gross Square Feet | 3,467,818 | 3,467,818 | - |
| Total Insured Value | \$ 490,624,705 | \$ 490,624,705 | - |

| Building and Capital Improvement Expenditures | FY 2014 | FY 2015 | Change |
|---|----------------------|----------------------------------|-----------------------|
| Total Building Improvements ² | \$ 6,570,572 | \$ 4,245,246 ² | \$ -2,325,326 |
| Capital Improvements | | | |
| Improvement Funds (205-09-05, 205-09-45) ¹ | \$ 6,433,791 | \$ 7,038,594 ² | \$ 604,803 |
| Revenue Bonds (205-02-00) ³ | \$ 18,740,655 | \$ 174,660 | \$ -18,565,995 |
| Total Capital Improvements | \$ 25,174,446 | \$ 7,213,254 | \$ -17,961,192 |

| | | | |
|--|----------------------|----------------------|-----------------------|
| Total Building and Capital Improvement Expenditures | \$ 31,745,018 | \$ 11,458,500 | \$ -20,286,518 |
|--|----------------------|----------------------|-----------------------|

| Expenditures per Gross Square Foot | FY 2014 | FY 2015 | Change |
|---|----------------|----------------|-----------------|
| Building Expenditures per Gross Square Foot | \$ 1.89 | \$ 1.22 | -\$ 0.67 |
| Capital Expenditures per Gross Square Foot | \$ 7.26 | \$ 2.08 | -\$ 5.18 |
| Total Expenditures per Gross Square Foot | \$ 9.15 | \$ 3.30 | -\$ 5.85 |

- Series 2015 is the first issue of bonds for the Buchanan II Residence Hall Project.
- Notable expenses for building improvements during FY15 include the following: Willow Hall Furniture (\$1.1M), Frederiksen Court Life Cycle (\$500K), and Linden Elevator Controls (\$191K). Notable expenses for capital improvements during FY15 include the following: Friley Hall Sprinklers Phase 1B (\$1.18M), Furniture for Leased Apartments (\$1.73M), Willow Hall Improvements (\$1.33M), Larch Hall Renovations (\$1.15M), and University Village Roofs and Windows (\$566K).
- Frederiksen Court Expansion was completed during FY15.

APPENDIX A – EXPLANATION OF CHANGES TO DESIGN CAPACITY

| FALL 2015 CHANGES TO DESIGN CAPACITY | | | |
|--------------------------------------|--|-------------|--|
| Residence Halls | Room(s) | # of Spaces | Reason |
| ELM | 1067 | -1 | Convert quad to triple |
| | 3074 | -1 | Convert double to single |
| HELSE | 1506 and 1508 | 4 | Rooms brought back online |
| OAK | 3003 | 1 | Converted to triple |
| WILSON | 10423 | 1 | Double room previously incorrectly identified as a single. |
| Total Residence Halls | | 4 | |
| Apartments | Apt.(s) | # of Spaces | Reason |
| SCHILLETTER | 7A, 7B, 7C, and 7D | 4 | Four Guest apartments converted to Family |
| Total Apartments | | 4 | |
| Total Permanent Spaces | | 8 | |
| Interim Spaces | Room(s) | # of Spaces | Reason |
| MAPLE | 110, 210, 310, 410, 510, 610, 710, and 810 | 16 | Computer lab converted to den |
| Total Interim Spaces | | 16 | |
| Leased Spaces | Room(s) | # of Spaces | Reason |
| LYNN | Building 140 | 35 | New lease for FY16 |
| MAYFIELD | Buildings 1406 and 1416 | 60 | New lease for FY16 |
| POINTE | Buildings 823, 825, and 826 | 96 | New lease for FY16 |
| RIDGE | Buildings 4625, 4701, and 4709 | 215 | New lease for FY16 |
| TRIPP | Building 3732 | 48 | New lease for FY16 |
| TWAIN | Building 4524 | 24 | New lease for FY16 |
| Total Leased Spaces | | 478 | |
| Guest Housing | Room(s) | # of Spaces | Reason |
| SCHILLETTER | 7A, 7B, 7C, and 7D | -4 | Four Guest apartments converted to Family |
| Total Student Apts. | | -4 | |
| Total DOR System | | 498 | |

APPENDIX B – EXPLANATION OF OFF-LINE SPACE

| FALL 2015 EXPLANATION OF OFF-LINE SPACE | | | |
|---|--|-------------|---|
| Residence Halls | Room(s) | # of Spaces | Reason |
| EATON | 1145 | 2 | Tour |
| | 1158 | 1 | Res. Life staff housing |
| FRILEY | 2216 | 2 | Tour |
| MARTIN | 2127 | 1 | Res. Life staff housing |
| WILSON | 10423 | 2 | Facilities - sprint room |
| Total Residence Halls | | 8 | |
| Apartments | Apt.(s) | # of Spaces | Reason |
| FREDERIKSEN | 3135 | 4 | Facilities - fire |
| | 3312, 4112, 4212, 4318, 6118, 6218, 7212, and 7318 | 17 | Private bedrooms for accommodations |
| | 3311 and 4111 | 8 | Res. Life staff housing |
| UNIVERSITY | 104E | 1 | Student issue |
| | 146C | 2 | Facilities - water damage |
| | 172B | 2 | Res. Life staff housing |
| SCHILLETTER | 59C | 1 | Facilities - carpeting |
| Total Apartments | | 35 | |
| Total Permanent Spaces | | 43 | |
| Interim Spaces | Room(s) | # of Spaces | Reason |
| BIRCH | 1281, 2295, 3295, and 4295 | 16 | Den spaces no longer used based on an agreement between student leaders and University administration due to the lack of alternate available community space. |
| HELSE | A277, A358, A371, B277, B293, B358, B371, C277, C293, C358, C371, D277, D293, D358, and D371 | 59 | |
| ROBERTS | 2215, 3219, and 4211 | 12 | |
| WELCH | 1240, 2245, 3245, and 4245 | 16 | |
| Total Interim Spaces | | 103 | |
| Leased Spaces | Room(s) | # of Spaces | Reason |
| LYNN | 215 | 1 | Facilities - custodial storage |
| LEGACY | 503 | 1 | Res. Life staff housing |
| MARICOPA | 102 | 4 | Res. Life staff housing |
| WALTON | 106 | 2 | Res. Life staff housing |
| POINTE | 7 | 2 | Res. Life staff housing |
| Total Leased Spaces | | 10 | |
| Guest Housing | Room(s) | # of Spaces | Reason |
| N/A | | | |
| Total Student Apts. | | 0 | |
| Total DOR System | | 156 | |